

Case Study





Shalimar Paints Limited

Shalimar Paints is one of the leading paints manufacturing companies of India. Shalimar has three manufacturing units and more than 54 branches and depots all across the country. The Company has a wide product range in Decorative / Architectural and Industrial segments. The Architectural Coatings cover both Interior and Exterior segments. The Company also has tinting systems under the brand name "Color Space" where the Company offers more than 9000 shades across all product lines to its customers.



Shalimar's vision is to become one of the leading paint manufacturing companies of the country, a leader in product innovation and customer satisfaction. Shalimar intends to build long term value relationships with all its suppliers and customers.



Mission

The Company's mission is to maximize returns of each stakeholder in the Company be it customers, shareholders, suppliers or employees and become a socially responsible global Corporate Citizen.



Mr. Mathew Joseph VP Systems, Shalimar Paints Ltd.

Shalimar Paints

Challenge

Shalimar Paints faced the daunting task of finding the exact solution that would meet the company's Internet security and productivity requirements. "We had a need to provide secure and controlled Internet access to all our employees in India," he said. They were looking for a solution that would meet a set of criteria's:

Controlled and Secure Internet

Access to the web has become more than just a requirement for any business to survive. While the Internet brings about a whole lot of promising features it also brings potential threats that our IT infrastructure and data could be exposed to. There was a growing need to block third-party proxy websites and tunneling applications that could be used to bypass certain security measures thus exposing themselves and the data at large.

Effective Filtering System

Shalimar Paints were looking for an effortless management system wherein administrators could easily categorize all machines within the network. Moreover, the need to filter out spam and malicious attachments was in need of the hour.

Intrusion Prevention System

Bypassing legitimate means to access otherwise blocked sites needed to be prevented and logged. This basically boiled down to blocking unwanted applications or even malware from hooking on to legitimate apps in order to gain internet access.

Solution

With eScan Corporate installed, they have been able to prevent unauthorized use of USB devices within the organization. eScan's Endpoint Security has given Shalimar Paints added control of their PCs and Laptops. Now only whitelisted USB devices are allowed to get connected, thus restricting the usage of unauthorized USB devices.

The inclusion of the management console gave administrators even more flexibility as far as deployment was concerned. eScan Corporate could now be remotely deployed across the network from a single management console, thus significantly reducing the number of administrative overheads.

The centralized management console also provided better control over all endpoints, enhanced protection along with the least downtime due to a controlled environment which further maximized the availability of systems.

After the deployment of eScan Corporate we have realized a 90% percent decrease in issues with regard to endpoint security.

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Shalimar Paints

Results

"After the deployment of eScan Corporate we have realized a 90% percent decrease in issues with regard to endpoint security, which was considerably better than what we estimated. Our previous security model provided a point-intime view of all connected endpoints," says Mr. Mathew. "We therefore experienced instances where the status of the device was unknown. With eScan's Endpoint Security Manager installed, we have real-time visibility of all connected systems."

"To state its performance, eScan has deployed a simple all in one solution that effectively secures all connected systems from malware. Plus, the most discerning factor in eScan Corporate lies in its remote deployment/access capabilities. It is the overall simplicity of the product that we have come to like the most." – Mathew Joseph

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